Winter 2021

Northeastern Regional Association of Assessing Officers

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www.nraao.org

Welcome Assessment and Appraisal Professionals, Colleagues and Friends,

It is my honor and privilege to be leading the NRAAO organization out of what has been described by many as an unprecedented time in history. I am happy to announce that the Board of Directors met in person in Connecticut on Friday, October 22nd for the Fall Board meeting and at that time the NRAAO Board voted to award **two full** scholarships for the upcoming Spring Conference. Both scholarships will be drawn at random, with the first being awarded to a NRAAO member who has already registered and placed a deposit, the second will be drawn from members that would like to attend May 1-8 Conference but have not yet deposited funds. Please go to page 10 and register your name via the google form link ***today*** if you are interested. This drawing will be done from members that have entered their name by end of business on January 14th. At this Board meeting Chris Kelsey, Conference Chair also announced revised pricing for the conference aboard Oasis of the Seas which makes this even more of an educational value with ample time for networking.

The NRAAO 2022 conference offers a fully functioning conference venue with ample session space equipped with state-of-the-art a/v components on the third deck which will complement our offering of three educational tracks. This provides each attendee the opportunity to earn 24 credit hours, choosing from a total of 66 credit hours offered. Please see the conference page at www.nraao.org for details or the session descriptions are included in this issue of the newsletter for your convenience. Also, take this opportunity to peruse the information available at http://ct2022.nraao.org.

The Connecticut Host Committee "crew" and I are excited to welcome all NRAAO members to the first fully in person conference since Karen Beattie and her conference committee hosted us in Newport, Rhode Island in April 2019. What an

interesting two years it has been! I would like to extend my gratitude and thanks to all of the Connecticut host committee members and many of the past presidents for their unwavering support of the 2022 Conference. Additionally, I want to thank the following vendors for their early support and commitment to this new venue; Vision Government Solutions, Chris Kerin MAI, Data Cloud Solutions/Woolpert, CAI Technologies, Nearmap, Quality Data Systems/e-quality and last but certainly not least ValueFinder! Tuesday morning there will be vendor technology demonstrations in the Theater which will afford everyone the opportunity to see products and ask questions of each of the companies represented. My gratitude goes out to The Pollin Group and owner Jim Pollin, as he and his team have been instrumental in assisting us in the planning and execution of the conference agenda and innovative space accommodations.

Attendees will enjoy the traditional components of the annual NRAAO Education Conference including the Sunday welcome reception, educational sessions and workshops with topics of interest for municipalities both large and small, special events with a Connecticut twist, awards ceremonies and a closing event to pass the gavel to Maryland for the 2023 Conference. In addition, you can certainly expect new networking opportunities and experiences both onboard and during excursions.

Be sure not to miss this amazing new conference location for the May 1 – 8, 2022 NRAAO Conference by registering and sending your deposit by January 24th, which will allow you to then choose your stateroom from our room block. All registrants must be paid in full prior to February 1st due to the unique nature of this conference.

Lastly there is a Facebook group with weekly updates and information; join the existing 147-member private group by searching NRAAO 2022 Conference!

In closing I hope you all enjoyed a joyous, happy and healthy holiday season! Looking forward to a tremendous 2022 and Making Waves in May 2022.



Mary E. Huda, CCMA II

"The capacity to learn is a gift; the ability to learn is a skill; the willingness to learn is a choice." Author Brian Herbert

NRAAO CONFERENCE
MAY 1-8 2022
OASIS ON THE HUDSON
BAYONNE NEW JERSEY

Name: _____

Badge Name: _____

Companion Name: _____

Jurisdiction/Firm: _____

Mailing Address: _____

City/State/Province/Zip: _____

Phone Number: _____ Email: _____

CONFERENCE REGISTRATION FEES (Check all that apply) **AFTER 5/1/21**

Full Registration (Sunday –Sunday) Includes: Opening Sessions, Education Sessions/Materials, Breaks, Special Events, ALL meals, Lodging and Banquet & Installation of	**NRAAO Member:**	**$1,260**	☐	☐
	Non-Member:	**$1,360**	☐	☐
Companion Registration Includes: Sunday Welcome Reception; All Meals, Lodging & Closing Banquet		**$1,235**	☐	☐
Conference only		**$325**		☐
Lodging Only		**$995**		☐
Upgrade to deluxe room (per person)		**$220**		☐
USPAP w/ full reg (includes course materials)		**$150**		☐

BECOME A CONFERENCE BOOSTER! YES, I would like to be a BOOSTER and have enclosed my **$25** contribution. Please list my name in the conference program as a patron. ☐

Name:_____

Jurisdiction/Firm:_____

Total Amount Enclosed $_____

Education Sessions are being finalized, keep an eye on your email for updates! There will be a total of 66 hours of education during the Conference. You will have the ability to earn 24 CEU hours.

Make Checks/Voucher Payable to: **NRAAO CT**
There will be a prorated refund schedule
Please email for details
$50 surcharge after 9/3/21

Mail To: CHRIS KELSEY
1212 Whittemore Rd
Middlebury CT 06762
Email: ckelsey@middlebury-ct.org
Ph: 203-758-1447

NRAAO 2022 OASIS MAKING WAVES

2022 NRAAO CONFERENCE EDUCATION

MAY 1 – 8, 2022

WORKSHOPS

Teamwork (3.5 hours)

This Workshop is participant driven and will help learn the four core behaviors essential to every great team, self management, empathy, self-awareness and conflict management. The workshop is customized for Assessing personal and Assessing offices.

Presenter(s): David Cornell, MAI & CAE

Emerging Geospatial Data & Technologies that are Revolutionizing Property Appraisal (3.5 hours)

They will be discussing the existing trends and synergies with geospatial data & technologies, and will also how provide information on emerging data and technologies and how they are revolutionizing property appraisal.

Presenter(s): Billy Burle, Senior Product Consultant & Daniel Anderson, of Woolpert Inc.

Risks & Benefits of "Going Mobile" (3.5 hours)

This workshop will be discussing the common risks to avoid when implementing a mobile solution such as check-in/check-out processes and simple PDF markups. It will also go over the benefits of a cloud-based and truly mobile-optimized solution.

Presenters(s): Billy Burle, Senior Product Consultant, & Daniel Anderson, of Woolpert, Inc.

Reading and Understanding Deeds (3.5 hours)

This workshop has been designed to provide the knowledge of how and what can change title. The workshop will delve into the various classes of deeds, the structure of the deed and identify the pertinent details. This session will be a great resource for those new in the assessment field or as a great refresher for the veteran assessment professional.

Presenter(s): Edye McCarthy, Assessor Town of Greenburgh, NY

Anatomy of a Lease & What is income for Commercial valuation (3.5 hours)

This workshop will be an in-depth discussion on the in and out's of leases and cover what is income for commercial valuation.

Presenter(s): Edye McCarthy, Assessor Town of Greenburgh, NY

Navigating Mass Appraisal Statistics (3.5 hours)

This workshop will be a refresher on mass appraisal statistics and their meaning. Sure, you've got a COD of X, but what does that mean in English? And what the heck is a PRB? This workshop will review the calculation of statistics used in the mass appraisal world and their interpretation. Learn a few mathematical shortcuts and understand why these statistics are important.

Presenter(s): Karen Beattie, RES & RICA, Assessor/Finance Director Town of Scituate, RI

IAAO Standard on Data Quality (3.5 hours)

This standard provides tools for reducing roll quality risk caused by unseen data problems. Beyond assessment, good quality data matter for making any fact-based decisions and affects numerous users on the information, including taxing jurisdictions, taxpayers, tax agents, public policy makers, academics, researchers, and the broader real estate community.

Presenter(s): Karen Beattie, RES & RICA, Assessor/Finance Director Town of Scituate, RI

USPAP (7 hours)

2022-2023 7 Hour National USPAP Update Course

The new 7-Hour USPAP Update Course is designed to give you the tools to be your own USPAP expert by the time you leave the course. Through dynamic case studies and new tools, appraisers will learn how to better navigate the USPAP document to solve problems in their daily appraisal practice. This course provides a refresher on important tenets of the profession and offers practical applications for an appraiser's appraisal practice. This course is intended to fulfill the 7-hour requirement as established by the Appraiser Qualification Board (AQB) of The Appraisal Foundation.

The student manual along with the USPAP Reference Manual and a copy of USPAP are required for students taking the 7-Hour National USPAP Update Course. from educational providers.

Presenter: Leslie Pruitt, AQB Certified Instructor, Supervisor of Assessments, Somerset County MD, Dept. of Assessment & Taxation

Challenges in Appraising Luxury Real Estate (3.5 hours)

From mansions to private islands, cruise ship condos to high street retail, this course will examine the challenges in appraising high-value real estate. What high end amenities are currently in

demand? Is the cost approach reliable? Does celebrity ownership impact value? This course will investigate how the three approaches to value are applied to these unique luxury properties.

Presenter: Chris Kerin, MAI, CCIM

Poking Holes in Assessment Appeals Appraisals (3.5 hours)

This workshop will offer insider tips and tricks for identifying strengths and weaknesses in appraisal reports. We'll go through all three approaches using actual case studies, for both residential and commercial.

Presenter: Albert Franke, MAI, SRA

Vendor Technology (3.5 hours)

This workshop will be presented by companies that are participating in the conference.

Representatives of each CAMA company will present a segment on each phase of a revaluation and how the advances in technology with CAMA software can help assist Assessors during a revaluation project. They will also discuss the history of CAMA software.

Representatives of GIS and mapping companies as well as other vendor representatives will present a segment on how the advancement in GIS/mapping technology and other technological developments have helped or can assist all assessors' offices in discovering and valuing various types of properties.

Don't forget to renew your membership! Payment can be made online at www.nraao.org and if you have recently changed Municipalities check on your contact information to be sure correct. Please note that even though Betsy Quist, the NRAAO membership chair has retired from Woodbridge and her email and phone contact have changed

the remit to PO Box remains the same!

NRAAO
c/o Betsy Quist
PO Box 5005
Woodbridge, CT 06525
Any questions, email bquist@derbyct.gov or call cell at 203-214-1781

As President-Elect of the Northeastern Regional Association of Assessing Officers, I'd like to personally invite you to have a "GRAND time" in Ocean City, Maryland at the joint MAAO/NRAAO conference in 2023. I know that 2023 sounds far away, but we will soon be flipping the calendar over to welcome 2022.

The dates of this "GRAND" event are scheduled for May 14-17, 2023 and will take place at the Grand Hotel, 2100 Baltimore Avenue, Ocean City. The hotel is in a prime, dare I say, "GRAND" location as it is situated on the historic, fabled Boardwalk that OC is known for. The hotel offers breath-taking views of the Atlantic Ocean and our special rate will be $99 per night.

We are earnestly and steadfastly planning this conference. While the team is too numerous to mention everyone, I will say that our conference is being headed up by the intrepid Les Pruitt (USPAP instructor extraordinaire). Also we have our more-than-capable incoming Vice-President Octavia Pauls, and our math whizz, conference Treasurer Sterling Testerman. I look forward to having a "GRAND" time with you all 'Downy Ocean' in 2023 [sorry, had to say it one more time lol].

Bryan Levenson, CMPA
NRAAO President-Elect and Secretary

GRAND
HOTEL



2021 Conference Photos



Governor Chris Sununu



Norm Bernaiche
&
Governor Chris Sununu



Loren Martin
&
Governor Chris Sununu



Comedian
Juston McKinney



Kathy Pierce, Verna Sharpe & Norm Bernaiche



Kathy Pierce, James Mancini & Norm Bernaiche



Loren Martin & Juston McKinney



Gus Martin, Norm Bernaiche, Rosanne Lentz, William Ingalls, Linda Tajirian & Tony Homicki

NRAAO 2022 CONFERENCE

SCHOLARSHIPS AVAILABLE

May 1-8 2022

OASIS OF THE SEAS

The Executive Board approved 2 scholarships at their last meeting. One scholarship for a NRAAO member that has already deposited/paid for the 2022 conference (with their own funds), and a second scholarship for anyone who wants to attend. If you want to attend and do not have the funds please fill out THIS FORM

DEADLINE TO ENTER JANUARY 14th

Winner will be drawn at random.

NRAAO 2022 OASIS MAKING WAVES